



# trupanion™

Medical insurance for the life of your pet.

## Trupanion Partners Program

We're all here for the same reason: We love pets. That's why we want to work together to help cats and dogs live healthy, happy lives. A partnership with Trupanion means support for your hospital, your clients and — most importantly — your patients. We help you save time, increase revenue, provide an outstanding customer service experience, and so much more.

As a partner hospital, you'll have free access to our patented desktop app, Trupanion Express™ by Trupanion, to make online claims easier than ever before. You'll also have a dedicated support team for 24/7 assistance and the opportunity to earn fun rewards.

**Thousands of hospitals are already enjoying the benefits of our partner program. Your hospital can:**



### SAVE TIME

Submit online claims with just a few clicks and spend less time discussing care options.



### INCREASE REVENUE

Receive direct payments from Trupanion at checkout and lower your credit card fees.



### IMPROVE CARE

Help more pets get access to care by removing financial barriers to treatment.

**Discover the benefits of a Trupanion partnership.**

[LEARN MORE](#)

# We've made the traditional reimbursement model obsolete.

## TRADITIONAL PET INSURANCE PLANS DON'T SOLVE THE MOST BASIC PROBLEM:

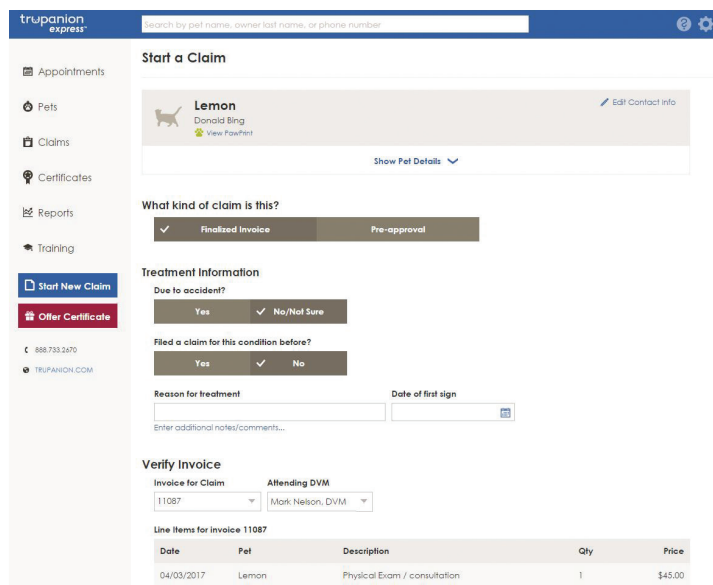
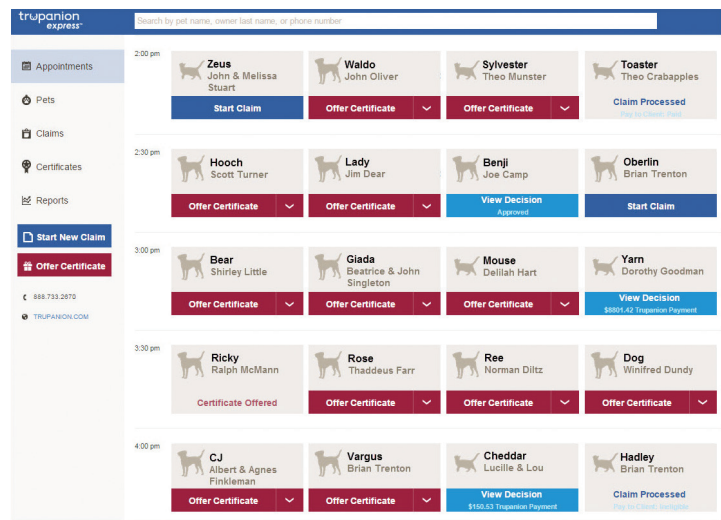
Pet owners pay and then wait days — or even weeks — for a reimbursement check. But if they can't afford the treatment, they need financial support immediately. That's where Trupanion comes in. Hospitals using Trupanion Express give pet owners the freedom to walk out the door paying only their share of the bill.

### Free desktop app

Enjoy the convenience of this one-of-a-kind app, available at no cost to our partner hospitals.

### Save time

Trupanion Express connects seamlessly to your practice management system to enable direct payments, saving time for you and your clients at checkout. It installs in minutes and is intuitive to use.



### Online claims

With online claims, you eliminate the paperwork. Most claims decisions are completed in under five minutes, which helps to create a positive customer experience.

### Direct payments

Your clients will appreciate paying only their portion of the invoice, without the stress of waiting by the mailbox for a reimbursement. And Trupanion pays the balance directly to your hospital in minutes, helping with cash flow and your bottom line.

## IMPROVE THE FINANCIAL HEALTH OF YOUR BUSINESS:

- Direct payments to your hospital helps you save on credit card fees — up to \$20,000 in annual savings.\*
- Pet owners are more likely to purchase from your in-house pharmacy, with 9 out of 10 clients opting for the speed and convenience of direct billing.\*
- Trupanion-insured pets visit their veterinarians twice as often, allowing you to provide more quality care.\*

This is how a veterinary hospital in Beaverton, Oregon has benefited from Trupanion Express since 2014:

Saved time with  
**3,102**  
**ONLINE CLAIMS**  
paid directly in minutes

Increased  
revenue with  
**\$468,000**  
**PAID DIRECTLY**  
to the hospital

**\$9,400**  
**SAVINGS**  
in credit card fees

**464**  
**TRUPANION-INSURED PETS**  
received access to care  
through direct billing



“Trupanion Express is really user-friendly. I had no idea installation would be this easy, and using the software really requires no training.

We love the ease of seeing which of our clients are covered at a glance, and who should be issued an Exam Day Offer. Our clients are very happy with the pay-to-hospital feature — it completely takes the question of whether or not to treat an accident or injury off the table!”

— Shanna Peterson, Practice Manager, Rose City Veterinary Hospital

Let's work together to give pets the very best.



#### Support from our dedicated team

In addition to local Territory Partners, our partner hospitals receive round-the-clock support and VIP treatment from the dedicated Trupanion specialists. Have any questions about claims or Trupanion Express? Need educational materials to share with your clients? Our team is here to help and just a phone call away.

#### And there's more!

Your team works hard taking care of pets and we think they should be recognized for their efforts. Our partner hospitals enjoy delightful perks such as gift cards, special parties, fun trips to Seattle with tours of our headquarters, and much more!

trupanion™

Medical insurance for the life of your pet.

Become a partner today and join the thousands of hospitals already seeing the benefits of Trupanion Express.

[LEARN MORE](#)

OR CALL 855.240.0824

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